
Name of Applicant

1. SOFTWARE

Provide the percentage of your firm s gross revenue from the last fiscal period attributable to the following:

Consulting	_____ Percentage	
Custom Software Design	_____ Percentage	
Data Processing	_____ Percentage	
Development Package Software	_____ Percentage	TOTAL should equal 100%
Implementation/Integration	_____ Percentage	
Sales/Value-Added Resale	_____ Percentage	
Training/Support	_____ Percentage	
Other _____ Describe	_____ Percentage	

2. HARDWARE

Provide the percentage of your firm s gross revenue from the last fiscal period attributable to the following:

Consulting	_____ Percentage	
Design/Analysis	_____ Percentage	
Hardware Assembly	_____ Percentage	
Hardware Maintenance	_____ Percentage	TOTAL should equal 100%
Hardware Manufacturing	_____ Percentage	
Installations/Integrations	_____ Percentage	
Sales/Value-Added Resale	_____ Percentage	
Training/Support	_____ Percentage	
Other _____ Describe	_____ Percentage	

Describe your firm s five(5) largest jobs or projects during the past three (3) years.

	Clients Name	Services Provided	Total Gross Billing (CAD\$)
1			
2			
3			
4			
5			

Do you provide professional services on projects in which you retain an ownership interest? Yes No

If yes, please provide full details

Do you utilize the services of independent contractors or sub-consultants? Yes No

Approximate percentage of billing attributable to sub-contractors/consultants? _____
Percentage

Are all sub-contractors and consultants required to show proof of General Liability and Professional Liability coverage s showing you as an additional insured? Yes No

If yes, what limits?

Do you ever enter into contracts where your fees for services provided are contingent upon the client achieving cost reductions or improving operating results? Yes No

If yes, please provide full details

How long do you keep your clients information/documentation on file? _____
Years

Print Name and Title

Signature of Applicant or Authorized Representative

DATE:

D	D	M	M	Y	Y
---	---	---	---	---	---