
Name of Applicant

1. SOFTWARE

Provide the percentage of your firm s gross revenue from the last fiscal period attributable to the following:

Consulting	_____ Percentage	
Custom Software Design	_____ Percentage	
Data Processing	_____ Percentage	
Development Package Software	_____ Percentage	TOTAL should equal 100%
Implementation/Integration	_____ Percentage	
Sales/Value-Added Resale	_____ Percentage	
Training/Support	_____ Percentage	
Other	_____ Percentage	
Describe	_____	

2. HARDWARE

Provide the percentage of your firm s gross revenue from the last fiscal period attributable to the following:

Consulting	_____ Percentage	
Design/Analysis	_____ Percentage	
Hardware Assembly	_____ Percentage	
Hardware Maintenance	_____ Percentage	TOTAL should equal 100%
Hardware Manufacturing	_____ Percentage	
Installations/Integrations	_____ Percentage	
Sales/Value-Added Resale	_____ Percentage	
Training/Support	_____ Percentage	
Other	_____ Percentage	
Describe	_____	

